

23 HOCHSTEIN 24 ANNUAL REPORT



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17 WAYS TO GIVE

Hochstein Community,

The 2023-2024 Season was one of many accomplishments – onsite lesson enrollment that reached a 13-year high, vigorous growth in both onsite and offsite Expressive Arts programs, continued excellence in our Chamber Music Connection and large ensemble programs, deepening connections with our community partners – including RCSD School #19, Nativity Preparatory Academy, Renaissance Academy Charter School, Cameron Community Ministries, and many others – the list goes on and on! We continue to build our Bridges program to provide opportunities for students from our community programs to travel the road to lesson and class activities onsite at our Plymouth Avenue location.

None of these successes would be possible without the tremendous support of our many individual donors, foundations, and corporate sponsors who believe in Hochstein’s overarching mission to provide opportunities for students of all ages and from all backgrounds to experience the life-changing effects of music and dance education. Whether beginner or advanced, young or old, there is always a place for you at Hochstein!

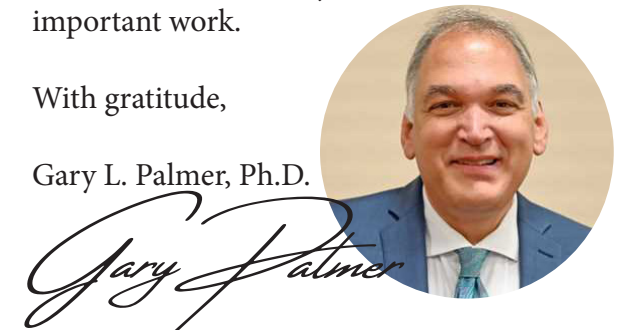
As I begin my 23rd year as a Hochstein staff and faculty member and my first year as

President & Executive Director, I continue to be inspired by the dedication and excellence of our talented faculty and staff, who carry out our mission day-after-day. Our Hochstein staff are the hardest working group of people I know! Our faculty recognize that every individual is unique and work diligently to teach each student to their own interests and strengths. Staff, teachers, and students are all here for the vibrant, collaborative, inclusive community that is uniquely Hochstein! As I’ve had the chance to work more closely the last few months with Hochstein’s Board of Directors and Advisory Directors, I am similarly impressed by the commitment and support (both financial and otherwise) of the Board to ensure that our institution continues to thrive and build on the amazing legacy of David Hochstein.

As we cross over into a new year with new possibilities, I am grateful for the opportunity to lead this organization upward and onward, and I am thankful for the many hands and hearts who join with me in this important work.

With gratitude,

Gary L. Palmer, Ph.D.



A YEAR OF IMPACT

A HOCHSTEIN EXPERIENCE CHANGES LIVES.

Since Hochstein's conception, it has always been The School's mission to ensure access to quality arts education for students of all ages, backgrounds, abilities, and socio-economic status. Over the years, thousands of individuals received life-changing opportunities to nurture their love for music and dance. These dream-come-true moments are only possible through monetary donations from generous donors like you. Your dollars have a true impact.

MEET RYLIE

Rylie is a six-year-old string student who joined the Hochstein community in 2024 after participating in a community access program at a local YMCA. Rylie received a summer scholarship for a camp this past summer as well as other tuition assistance, which provided her with opportunities that strengthened her interest in the arts. Recently, she has been blossoming in Suzuki violin as she continues to grow her love for music and creative expression.



Rylie immerses herself in a musical world thanks to you.



Jeniya is finding her voice because of donors like you.



TaLisa gets valuable instruction from her Hochstein family.

MEET JENIYA AND TALISA

Jeniya (age 13) and TaLisa (age 11) are both sisters and choral students who joined Hochstein through an ongoing community partnership with Nativity Preparatory Academy. Through this partnership, the sisters participate in Hochstein Youth Singers and their confidence has grown tremendously. Jeniya and TaLisa's lives continue to be enriched with these experiences as they nurture their musical passions and serve as role models to their peers.



Sergio's life has changed forever because of Hochstein.

MEET SERGIO

Sergio is a 16-year-old violin student who joined Hochstein in 2016. He has received special tuition assistance for lessons, camps, and classes and currently participates in Hochstein's Youth Symphony Orchestra. Sergio is thriving while gaining invaluable experience that will last a lifetime.

"Over my nine years being a Hochstein student, from being a dancer and a violinist, to experiencing a part of the many events including chamber groups, orchestras, and many extremely talented musicians; I am so grateful to have members of the Hochstein community that I can say, with confidence, are my most treasured lifetime companions."

"I have made an extremely large amount of connections within Hochstein. I hold every one of the instructors at The Hochstein School to my heart because they are what make Hochstein a beacon of learning the wondrous arts of music and dance.

- Sergio Navedo

MEET DANIEL

Daniel is a 67-year-old piano and voice student who joined The Hochstein School in the 1980s after learning how accessible and robust the Expressive Arts department was. Over the years, Daniel received tuition assistance to explore his musical passions. He thoroughly enjoys this creative outlet and continues to learn priceless aspects of who he is and what he can achieve.

"I have been a Hochstein student for a number of years and have made many friends. I have also learned many new skills. I can now get my left hand over my right hand, so they can play together. It takes patience, practice, and hard work, but it's worth it in the end. In fact, it's the most fun I've ever had at a school!"

"Never let a disability stand in the way of your dreams.

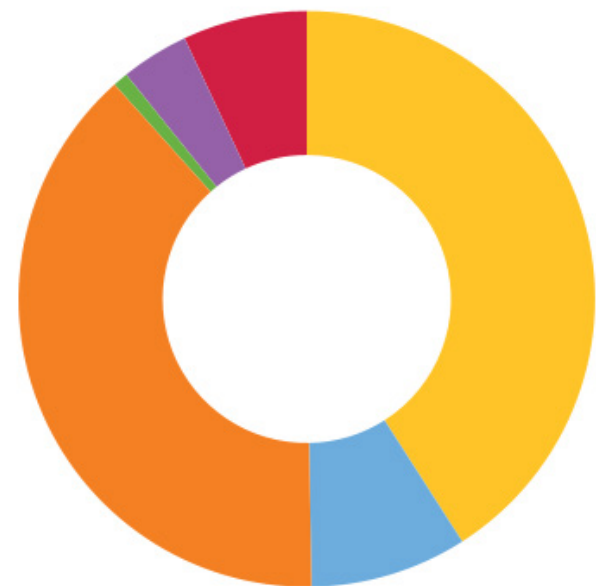
- Daniel Ofsowitz



Hochstein brought Daniel a lifetime of learning and joy.

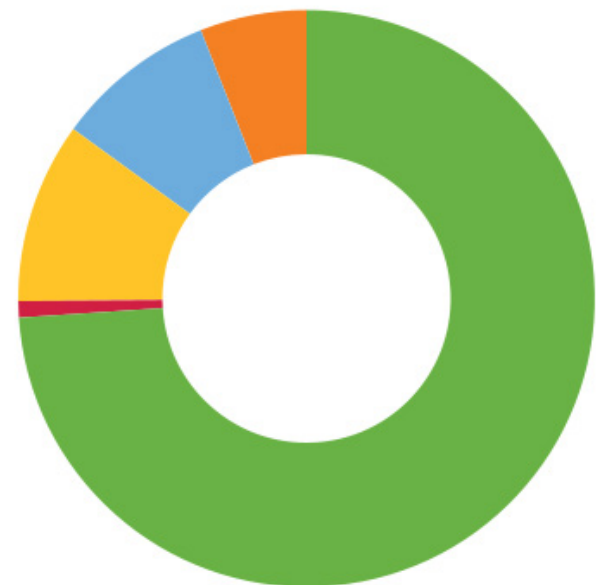
A YEAR IN NUMBERS

FINANCIAL REPORT



REVENUE

● Rental & Other Income.....	\$275,659
● Tuition & Fees.....	\$1,618,164
● Tuition Assistance.....	\$348,240
● Gifts, Grants, Contributions.....	\$1,527,053
● Gifts In-Kind.....	\$33,550
● Special Events.....	\$150,416
TOTAL REVENUE.....	\$3,953,082



EXPENSES

● Program Supplies & Services.....	\$32,747
● Occupancy.....	\$363,946
● Outside Professional Services.....	\$324,092
● Promotion & Other Expenses.....	\$214,610
● Wages, Salaries & Benefits.....	\$2,653,833
TOTAL EXPENSE.....	\$3,589,228

3,687 TOTAL STUDENTS ENROLLED

135 TOTAL CLASSES OFFERED

EXPRESSIVE ARTS

OFFSITE

90 hours per week of therapeutic arts sessions to **1,414** individuals through **74** contracts across **62** locations.

ONSITE

150 students in individual sessions and group classes.



\$348,000
Tuition Assistance Provided



55.6%
Of Students Received Tuition Assistance



34,205
Individual Lessons Taught



37
Total Ensembles Serving **532** Students

THANK YOU, DONORS

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The following list includes gifts received between July 1, 2023 and June 30, 2024 from Hochstein's community of donors. Your thoughtful patronage ensures our continued success and for that, we are forever grateful. Please note that due to space constraints, only those who gave \$100 or more have been listed. If you find that your name has been listed incorrectly, was inadvertently omitted, or have any additional questions, please contact Hochstein's Development Department at 585.454.4403 or email development@hochstein.org.

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“Why Hochstein for kids? Because both Hochstein students and their parents want to be here for guided musical training from experienced professionals. They’re also here because the learning process here at Hochstein is both satisfying and fun!”

- Maryellen Giese
 Choral Faculty

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“The fact that children can make beautiful music is less significant than the fact that music can make beautiful children.”

- Marcos Kreutzer
 String Faculty, Suzuki Program Director,
 and Concertino Strings Director

EMILY SIBLEY WATSON SOCIETY

The society was launched in October 2012 as a way to honor the legacy of one of Hochstein's founding patrons and to recognize leadership donors of \$1,000 or more during the year.

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“Hochstein is a place where students of all colors and creeds are invited to learn the magic and discipline of art.”

- Wynton Rice
 Dance Department Chair

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“Hochstein is a great place to learn about the arts. There are so many opportunities to dive into the creative world of your choice.”

- Elton Ward
 Dance Faculty



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“Hochstein holds such a special place here in Rochester. Anyone who seeks an education in the arts is welcome, true to its founding purpose. For the littlest dancer on up, to see a spark lit, and then watch them experience the joy of movement, self-expression, and gain skill and confidence is very gratifying and inspirational to me. They will carry this with them on whatever path as a guide on their journey, and I feel very fortunate to be a part of the Hochstein community.”

- Vanessa Watters
 Expressive Arts & Dance Faculty



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