

# HOCHSTEIN

2021-2022 ANNUAL REPORT



Photo: Hochstein Youth Symphony Orchestra - November 14, 2021



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2021-2022

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Photo: Soloist - Voices of Spring concert - March 17, 2022

Dear Friends and Supporters,

It is an honor to write to you as the new President & Executive Director of The Hochstein School, and as the successor to Dr. Margaret (Peggy) Quackenbush, who retired June 30, 2022. Peggy made valuable contributions to this organization for more than 43 years. During her 30-year tenure as President & Executive Director, she led the organization with great strength, conviction, and commitment. It is her work – along with that of the skilled staff, talented and hard-working faculty, and deeply engaged board – that spearheaded the significant successes reported here.



While familiarizing myself with what happened at Hochstein in 2021-22, I was impressed by the deep and expansive legacy of the organization – its successes over the course of 100+ years in touching thousands of lives throughout the twelve-county region; its historic connection to transformational leaders Frederick Douglass and Susan B. Anthony; and most recently its impressive resilience during and following the COVID-19 pandemic.

July 2021-June 2022 was a period of rebuilding and restoring the School's activity and re-strengthening the community. By the end of the year, individual lessons returned to pre-pandemic levels, Expressive Arts programs had been reinstated at 65 service agency sites, the Hochstein Youth Symphony Orchestra had gone on tour to Germany and the Czech Republic, and Dr. Quackenbush had been honored and celebrated at the first in-person Hochstein gala since 2019. Hochstein's mission-driven staff and more than 100 faculty members continued to deliver high-quality instruction and services with flexibility, creativity, and the deep sense of caring that Hochstein is known for.

Hochstein's dual mission to deliver impact and to ensure access to all those who want to pursue the high-quality instruction that Hochstein offers resonates deeply. In 2021-2022, the School served more than 1,500 individuals, from infants to retirees, in its 50 North Plymouth Avenue home and just around the corner at Downtown United Presbyterian Church (DUPC). In addition to maintaining strong and varied core offerings in these locations, the School prioritized and grew its partnerships throughout the community, including at the YMCA, RCSD School #19, Nativity Preparatory Academy, Hub585, and East High School. Between its on- and off-site programming, Hochstein served more than 3,500 individuals, offering tuition assistance and support to nearly half of these students for a total of approximately \$335,000 in services.

The school year also saw a larger return to in-person performances. Our *Live from Hochstein* series in collaboration with WXXI Classical welcomed audiences back to the Performance Hall beginning in October. The Hochstein Alumni Orchestra reunited after a year's hiatus and performed a concert on January 2, 2022. The Rochester Philharmonic Orchestra and numerous other local presenters brought their fans back to our building with events throughout the season. And our flagship choral and instrumental ensembles were able to perform their winter, spring, and year-end concerts without audience capacity restrictions. When I arrived in mid-June for an orientation, I observed a school bustling with energy and activity. Hochstein is truly a pillar of Rochester's cultural and educational communities.

Observing this organization's resilience, commitment, excellence, and empathy for those we serve, I am inspired by all that has been accomplished and am very excited for our future. I hope that you, as supporters, are proud of what you have helped make possible at this extraordinary School. We are deeply grateful.

From all of us at Hochstein, thank you!

A handwritten signature in black ink that reads "Hilary Respass".

Hilary Respass

President & Executive Director



# 2021-22 HIGHLIGHTS

In Summer 2021, our camps and classes returned to in-person – filling our building with enthusiasm and joy.

Here you see a Caribbean/Latin dance class and a final performance of one of our Arts in Action camps on the Performance Hall stage.



*Hochstein at High Falls* returned with an abbreviated season of four concerts during August 2021.

Our students energetically returned with concerts and showcases. Pictured here – an Expressive Arts showcase and the Junior Wind Symphony concert.



In October, *Live from Hochstein* welcomed audiences back to our Performance Hall with Music Director Andreas Delfs leading the Rochester Philharmonic Orchestra.



After postponing their tour to Germany and the Czech Republic in 2020, HYSO toured there in April 2022.



Our first in-person gala since 2019, *Magic & Milestones*, celebrated our retiring President & Executive Director Peggy Quackenbush. Pictured here with Carl Atkins, former Hochstein President & Executive Director (1984-1991).



After an exhaustive national search, Hochstein welcomed Hilary Respass as our new President & Executive Director – July 1, 2022.

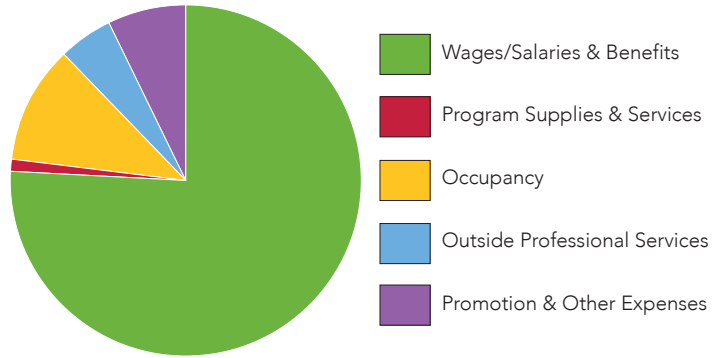


# 2021-22 FINANCIALS

## OPERATING EXPENSE & REVENUE\*

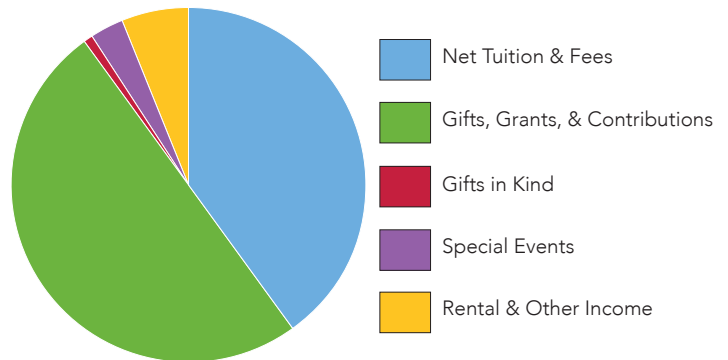
### Expense

Wages/Salaries & Benefits	\$ 2,149,533
Program Supplies & Services	\$ 45,312
Occupancy	\$ 304,614
Outside Professional Services	\$ 136,431
Promotion & Other Expenses	\$ 189,339
<b>TOTAL EXPENSE</b>	<b>\$2,825,229</b>



### Revenue

Tuition & Fees	\$ 1,820,802
Tuition Assistance	\$ (334,757)
Gifts, Grants, & Contributions	\$ 1,858,040
Gifts in Kind	\$ 34,143
Special Events	\$ 103,109
Rental & Other Income	\$ 225,698
<b>TOTAL REVENUE</b>	<b>\$3,707,035</b>



## 2021-22 STATEMENT OF FINANCIAL POSITION

as of 6/30/2022

### Assets

Current Assets	\$ 1,371,100
Property & Equipment	\$ 3,471,718

### Other Assets

Investments	\$ 3,957,182
Pledges Receivable, Long-Term, Net of Discount & Allowances	\$ 275,130

**TOTAL ASSETS** **\$9,075,130**

### Liabilities

Current Liabilities	\$ 234,456
Long-term Liabilities	\$ --
<b>TOTAL LIABILITIES</b>	<b>\$ 234,456</b>

### Net Assets

#### Without Donor Restrictions:

Undesignated	\$ 4,049,916
Board Designated Quasi-Endowment	\$ 2,650,119
<b>Total Without Donor Restrictions</b>	<b>\$6,700,035</b>

#### With Donor Restrictions:

Purpose/Time Restrictions	\$ 734,123
Perpetual in Nature	\$ 1,406,516
<b>Total with Donor Restrictions</b>	<b>\$2,140,639</b>

**TOTAL NET ASSETS** **\$8,840,674**

**TOTAL LIABILITIES AND NET ASSETS** **\$9,075,130**

\*FY22 surplus was the result of two pandemic-related items and one fundraising item:

1. Forgiveness of Hochstein's second PPP loan (received on February 1, 2021), which occurred on May 4, 2022 and therefore was recognized as grant revenue in FY22.
2. The receipt of an Employee Retention Tax Credit from the federal government on December 1, 2021 relating to Summer 2021 payrolls.
3. The receipt of more than \$300,000 in gift pledges for future years that have been accounted for here in the year the pledge was received.



Photo: Hochstein Concertino Strings, March 6, 2022

# THANK YOU, DONORS

Thank you to our 2021-22 donors!

The following list includes **gifts received between July 1, 2021 and June 30, 2022** from those who have generously given their time, talent, services, and dollars to support Hochstein and its students. Their thoughtful patronage ensures Hochstein's continued success and we cannot thank them enough.

If you have any questions regarding your gift(s), please contact Alette Jordan, Director of Development and Community Engagement, at 585.454.4403.

*Due to space constraints, only those donors of \$100 or more have been listed. We sincerely apologize for this and hope you understand. If you find your name has been listed incorrectly or you believe was inadvertently omitted, please contact the Development Department at 585.454.4403.*

\*deceased

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*The society was launched in October 2012 as a way to honor the legacy of one of Hochstein's founding patrons and to recognize leadership donors of \$1,000 or more in the school year.*

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*Photo: CelloVision camp - Summer 2021  
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