



2014-15 Annual Report

The mission of Hochstein School of Music & Dance is to provide people of all ages, backgrounds, and abilities with access to excellent music and dance education in a community that nurtures and encourages personal achievement.

Our mission, to make this instruction available to anyone interested, regardless of age, level of experience or skill, or ability to pay, makes us unique. We are highly regarded for the expertise and commitment of our faculty and for a nurturing environment and sense of community – significantly delivered through our ensembles program and the many performance opportunities we offer.

A History of Unique Contributions to Our Community

Hochstein has a long history of providing excellent, sequential music and dance instruction, based primarily in the classical Western-European tradition, and over the years we have gathered a lively, diverse population of musicians and dancers. Notably, over the past two decades we have grown our ensembles program, providing many opportunities for our students to play, sing, and dance together; our music therapy program has expanded significantly. More recently, we have recognized the need to include technology as an instructional resource and have built the Music Lab as a means of providing that resource to our students and faculty.

We value...

Excellence: The Hochstein School is committed to the highest quality of music and dance instruction, performance, and overall artistic expression, while tailoring instruction to the individual goals and needs of each student.

Diversity and Accessibility: The Hochstein community welcomes students of all ages, proficiency levels, ethnicities, socio-economic levels, and those with special needs in a barrier-free environment that provides artistic opportunities for all.

Collaboration: Hochstein plays an active role in the Rochester community by working collaboratively with our community partners, by being good neighbors, and by teaching values that foster responsible citizenship.

Accountability: Hochstein uses the resources entrusted to us in the most effective way possible to ensure the fulfillment of our mission.

Teamwork: Hochstein believes that melding the unique skills, talents, and abilities of our students, faculty, staff, Board, and other stakeholders in a respectful and cooperative environment produces art that excites and inspires.

A Nurturing Community: The Hochstein culture fosters a sense of community that is a positive, creative, engaging, safe haven in which students are inspired to achieve and grow through supportive relationships with faculty, staff, friends, and colleagues.

Comprehensiveness: The breadth and depth of Hochstein's instructional and performance opportunities help promote a sense of vitality and exploration for students, faculty, staff and the greater community.

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Letter from the President

Dear Friends,

The 2014-15 year at Hochstein was full of learning and joy among our students, our talented and nurturing faculty, devoted staff, and supportive volunteers, working together in a shared focus on our mission, programs, and service to our community.

It was also a time of loss, as we mourned the passing of a long-time Board member and generous donor, Bob Hursh. Bob's commitment to – and delight in – our students, faculty, programs, and mission never wavered. We lost a true champion of the arts and arts education, and he is missed.

Highlights of the year include:

Serving nearly 4,000 individuals of all ages in music, dance, and expressive arts (music/dance/art therapy) programs, both onsite and at many venues in the community. In doing this work, we partnered with dozens of area organizations and agencies.

Awarding over \$350,000 in need-based scholarships to more than 1,600 individuals who could not have participated in our programs otherwise.

Reaching underserved students through special programs such as:

- ROCmusic, in partnership with the Eastman School of Music, Eastman Community Music School, Rochester City School District, the City of Rochester, and the Rochester Philharmonic Orchestra, with an afterschool music program for city students at the David F. Gantt Community Center;
- Providing music instruction to K-6 students at the Eugenio Maria de Hostos Charter School, which serves students primarily from the 14621, northeast section of the city;
- Making Music, Making Strides, a partnership with the Lewis Street and Maplewood YMCA Child Care Centers, giving weekly music classes at Hochstein for preschoolers;
- Summer music scholarships for Rochester City School District students.

Giving more than 100 student concerts and recitals, as well as the “Live from Hochstein”, “Spotlight on Faculty”, and “Hochstein at High Falls” concert series.

Raising more funds to support the School through our annual appeal, major gifts program, and spring gala, from individuals and foundations, than ever before.

We have much to celebrate: a faculty who are not only talented but dedicated to their students; a devoted administrative staff, who keep the mission of the School foremost in their minds and hearts; a strong Board of Directors who exemplify commitment; and many generous friends in the community.

Thank you for your wonderful support!

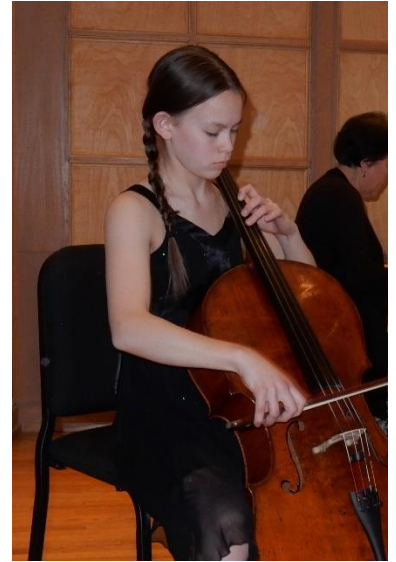
Dr. Margaret (Peggy) Quackenbush

President & Executive Director

Hochstein Stories

"Hochstein supported my music from the beginning and not only helped me grow and learn, but also have lots of fun."

– **Jackie Hager**



"As a member of the 8-Hand Piano Ensemble, I'm grateful to Hochstein for giving me more confidence and releasing the creative spirit in me in ways I might not have expected!"

– **Tom Acquaviva**



Ellen Beisheim (center, in blue)

"Ellen's music experience at Hochstein is an incredibly important part of her life. Her teacher Maria inspires her and builds her confidence."

Thank You to our Donors in the 2014-15 School Year

We gratefully acknowledge those listed below who give so generously of their time, talent, services, and dollars to support Hochstein. Our continued growth and success are true testaments to their thoughtful patronage.

The following list includes gifts received between July 1, 2014 and June 30, 2015 through direct contributions and charitable designations. (Multiple gifts and gifts that were matched by employers have been combined for each donor.)

While we are deeply appreciative of all gifts, due to space constraints, only those of \$100 or more have been listed. If you have any questions regarding your gift to Hochstein or if your name was inadvertently omitted, please contact Director of Development Whitney Brice at (585) 454-4403 ext. 23.

**deceased*

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Expenses

Wages/salaries & benefits	\$1,926,522
Program supplies & services	\$ 21,442
Need-based scholarships	\$ 351,519
Occupancy	\$ 232,009
Outside Professional Services	\$ 96,200
Promotion & Other Expense	\$ 159,690

TOTAL EXPENSES **\$2,787,382**

Revenue

Tuition & Fees	\$ 1,884,248
Government Grants	\$ 17,500
Foundation Grants	\$ 171,918
Contributions & Special Events	\$ 355,581
Other earned & Endowment Income	\$ 358,135

TOTAL REVENUE **\$2,787,382**

2014-15 Statement of Financial Position

Assets

Current Assets	\$ 458,584
Property & Equipment	\$3,911,845

Other Assets

Pledges Receivable	\$ 16,275
Investments	\$3,759,588

TOTAL ASSETS **\$8,146,292**

Liabilities

Current Liabilities	\$ 162,266
Long-term Liabilities	\$ 190,000

TOTAL LIABILITIES **\$ 352,266**

Net assets

Unrestricted	\$6,407,405
Temporarily restricted	\$ 129,210
Permanently restricted	\$1,257,411

TOTAL LIABILITIES & NET ASSETS
\$8,146,292